MLUSD
Budget Revenue Ideas
3-22-2010

Revenue Generating Ideas Description	*Negotiable?*	*Key Points*	*Reduction*
Attendance		attendance incentives review/adjust school calendar attendance education to sites & parents	
Facility Use		raise fees lease surplus space/property Set good procedure to insure incomeing revenue	
District run Extended Day			
Revisit Saturday School to recoup ADA			
Generate Revenue from another "GALA"			
1/2 Day Kindergarten w/fee for extended day			
Cell-Tower leasing on district property			
Business Partnerships (Intel etc)			
Grant Writing			
Medi-cal (MAA) activities to generate income			
Request $20 per student for class fees			
Sell old textbooks			
Charge EXEMPT groups for use of facilies			
Interagency Agreements of Shared Services		Share services to develop economic of scale; Maintenance, nurse, grounds, business, IT, SE, Transportation	
Surplus Equipment		Sell equipment to generate revenue minimize exposure to losses minimize cost for storage	
Share Counseling funding with other District			
Charge Medi-Cal for therapy of students who qualify			
Provide parent-pay tutoring services (charge fee)			
Provide parent pay enrichment programs (charge fee)			
Provide a summer camp for the arts (art /music) locally (fee)			